



Vaisala at ATC Maastricht 2007

The 17th annual ATC Maastricht Exhibition and Conference was held on February 13 – 15, 2007 in Maastricht, the Netherlands. ATC Maastricht again hosted the biggest and most comprehensive event for the global ATC & ATM industry. The exhibition featured close to 200 exhibitors from all over the world, introducing systems and solutions to enhance the safety and efficiency of air traffic.

Vaisala Aviation Weather participated in the exhibition and introduced the new Vaisala AviMet[®] aviation weather management concept which was very well received. The new real-time user interfaces were also displayed at the stand and they attracted a lot of attention among the visitors. To take a look at the new interfaces, visit www.avimet.com.

Vaisala Aviation Weather Seminar

The Vaisala Aviation Weather Seminar was arranged for the fourth time in connection with the ATC exhibition

and conference. Dave Thomas, Manager of Meteorological Services at Dubai International Airport, gave an insight into aviation weather challenges, compliance and developments in the desert. Sachin Misra, Business Development Manager from Ubitech, introduced the new airport message handling system. Vaisala's own experts gave presentations on lightning and present weather applications at airports. The Seminar was concluded with Hannu Katajamäki's presentation on the new Vaisala AviMet[®] concept.

ATC Maastricht changes location and name

ATC Maastricht will move to Amsterdam and will also have a new name. The ATC Global Exhibition and Conference will be held on March 11 – 13 at the RAI International Exhibition and Congress Center next spring.

Dr. Chandrasekar visits Vaisala

Dr. Chandrasekar (Chandra) is one of the world's top experts on dual-polarization weather radars, and a Professor at the Colorado State University (CSU), Department of Electrical & Computer Engineering. He has made pioneering contributions in the area of polarimetric radar observations of the atmosphere. Dr. Chandra visited Vaisala's headquarters in Vantaa, Finland, in early March 2007.

During his visit to Finland, Dr. Chandra met with weather experts from the Finnish Meteorological Institute, the University of Helsinki and Vaisala. The main purpose of his trip was to give a series of lectures at the University of Helsinki and Vaisala.

Dr. Chandra has worked as an antenna engineer, radar engineering expert and radar meteorologist. For the past 25 years he has worked for the Colorado State University (CSU). His main research interests include radar systems and networking, radar meteorology, RF communication systems as well as signal processing. Dr. Chandra has contributed to numerous scientific publications, and won many awards in recognition of his work – for example, the NASA Technical Innovation Award in 2002.

Vaisala is a distinguished Fellow of the CSU, promoting scientific exchange between the two organizations. Dr. Chandra is also the Deputy Director of the CASA program (Center for Collaborative Adaptive Sensing of the Atmosphere), and Vaisala is one of the program's industrial partners. Other mutual interest areas include the Helsinki Testbed project, and the Vaisala Weather Radar development, where Dr. Chandra has worked as an advisor.



Matti Ervasti appointed as Vaisala Sales and Marketing Director

Matti Ervasti has been appointed as Vaisala's Sales and Marketing Director and member of the Management Group starting May 15, 2007. Mr. Ervasti's most recent role before joining Vaisala was Managing Director, Oxford Instruments Analytical Oy, a subsidiary of the Oxford Instruments Group.

Matti Ervasti has an M.A. in chemistry, and over ten years of versatile experience in managerial positions within leading international technology companies. Mr. Ervasti has been particularly successful in the sales and marketing of technology products and services for demanding professional use.

Matti Ervasti will be responsible for the global sales and marketing of Vaisala weather measurement products, systems, solutions and services.



Ari Meskanen appointed as Chief Technology Officer at Vaisala

M.Sc., eMBA Ari Meskanen has been appointed as Vaisala's Chief Technology Officer and member of the Management Group starting May 1st, 2007.

As Chief Technology Officer, Ari Meskanen will be responsible for the management of Vaisala's common technology platforms and sensor technologies, mapping new technology developments and trends, as well as research and development partnerships.

Ari Meskanen has been with Vaisala from 1998, working in various positions within the Vaisala Solutions and Vaisala Measurement Systems divisions. His most recent role is Business Unit Manager, Vaisala Soundings.



Scott Sternberg appointed as Director of Vaisala service business

M.Sc.(Physics) Scott Sternberg (43) has been appointed as Director of the Vaisala service business and member of the Management Group starting June 1st, 2007. His role is to integrate current Vaisala services and to identify new opportunities. Development of innovative services is a growing part of Vaisala's business.

Scott Sternberg joined Vaisala in 2004 as Business Unit Manager of Vaisala's Thunderstorm Data business.

Vaisala's result for 2006 exceeded expectations

Year 2006 was better than expected for Vaisala. Demand remained on a good level and net sales grew to EUR 220.8 million. Growth was 12% compared to the previous year, while organic growth was 7%. Additional growth was achieved from the business activities of Sigmat Inc., acquired in January 2006.

Net sales grew particularly in surface observation networks and in the Vaisala Instruments division's product sales. Growth in net sales, together with actions to improve operations, increased the operating profit to EUR 39.6 million, resulting in 32% growth. Net profit was EUR 26.6 million, an increase of 7%.



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Thank you for your interest.